A67.40/2:(Feb 15, 1980)

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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0363 Joint venture (Nigeria). Nigerian agent acting for two Nigeria state governments interested in a joint venture with a U.S. company on turnkey poultry hatchery project to produce day old chicks. Interested U.S. companies should apply to contact below. Bank ref: Union Bank Owerri, A.C.B. Martins St., Lagos, Nigeria. Contact: Nati Iwuagwu, Sochima Project (NIG.) Co. 74, St. Finbarr's College Rd., Akoka, Yaba, Lagos, Nigeria.

0364-0365 Vegetable, field & garden seeds, flower seed (Honduras). Needs vegetable, field, garden and flower seeds. This firm wants to receive offers as soon as possible. Quote CIF Puerto Cortes. Against Letter of Credit including catalogs, price lists, terms of delivery, etc. Contact: Yamal Yibrin, Manager, Cadelga, S.A. De C.V., 3A Ave. S.O., San Pedro Sula, Honduras. Cable: CADELGA. Phone: 523781.

0366 Frozen chicken (France). Desires chickens: quality A, frozen (not more than 3 months); without head and feet, with giblets; plastic wrapped. Weight, minimum. 900 gr. to 1,400 gr. maximum. Quantity: 6,000 tons per year (500 tons monthly). Contact: Patrick Filsouf, Director, International PA. FI., 39, Promenade Des Anglais, 06000 Nice, France. Telex: 461640F. Phone: (93) 87 88 54.

0367 Fish (Switzerland). Needs frozen salmon and frozen seafoods, container lots. Quote C&F Rotterdam. Bank ref: Credit Bank Swiss, 1203 Geneva. Contact: Marcel E. Perrenoud, MEP SA., 10 Rue Du Temple, 1211 Geneva 1, Switzerland. Telex: 289636 MEP CH. Phone: 022 31 54 69.

0368 Barley (Nigeria). Wants to buy barley. Quote CIF. Contact: E. Turgman, Manager of Agricultural/Poultry Div., Dizengoff W.A. (NIG.) Ltd., Lagos, Nigeria.

0369-0370 Nursery products (France). Seeking all types of exotic and rare plants for eventual retail sale, ie dwarf orange, pineapple plants, etc. Also interested in tomato seed. Quantity: 100,000 units. Delivery autumn, 1980. Quote FOB. Bank ref: Credit Agricole. Contact: Emile Languille, Ets. Emile Tremiaire, Le Moulin Fort Francueil 27150 Blere, France. Telex: 751.651. Phone: (47) 29 93 30.

0371 Soft drinks (Japan). Would like to purchase sport drink-thirst quencher (Gatorade-type). Quantity: one container load for trial shipment. Quality: Specific information including ingredients statement required. Appropriate packaging for export. Immediate delivery. Quote C&F and/or CIF. Bank ref: Mitsubishi Bank Ohtsuka Branch. Contact: Hiroyoshi Shinshido, General Manager Foreign Trade Division, San-AI Chemical Industries, Ltd., 1-21-5, Sugamo, Toshima-Ku, Tokyo, Japan. Telex: 2722350 J. Cable: SANAICHEN Tokyo. Phone: 947-1183.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

0372 Peanuts (Mexico). Needs Virginia peanuts, shelled; Runner peanuts, shelled. 120 tons per month or available quantity. Quality: extra large & medium grades. Packaging: bagged for truck transport. Delivery as soon as possible. Required U.S. grade certification. Quote FOB Laredo, Texas. Bank ref: Pan American Bank and Banco Serfin. Contact: Bruce Rushforth, Martin Cubero, S.A., Calle 3 No. 123, Colonia Pantitlan, Mexico 9, D.F. Phone: (905) 558-0380 and (905) 558-1869.

0373 Flowers (Japan). Interested in buying cut flowers (Carnations). Quantity: 5,000/10,000 flowers per week. Quality: specific information required. Appropriate packaging for export by air. Immediate delivery. Quote C&F and/or CIF. Bank ref: Mitsubishi Bank,Toritsu Daigakuekimae Branch. Contact: Motoi Kataoka, Showa & Co., Ltd., c/o Tohkoh Bldg., 3-3-1, Toranomon, Minato-Ku, Tokyo, Japan. Telex: J-28513 ZIMA SHOWA. Cable: KATMATSUCO Tokyo. Phone: 436-3980.

0374 0375 Nuts and almonds (South Africa). Would like nuts (hazel, almonds, brazil, and cashew nuts, one ton per nut type, top grade, packed for wholesale packaging. Delivery soonest. Quotations C&F. Bank ref: Standard Bank, Grey Street, Durban. Contact: G. Amin, S. H. Amin & Sons, Wholesale Merchants, P.O. Box 5494, Durban 4000, South Africa. Cable: NILESH. Phone: DURBAN 31-8185 or 6-1117.

0376 Frozen beef (Egypt). Request bids for tender No. 4/1980 for supply of 4,000 tons, equals 10% frozen beef meat bone-in and boneless in equal fore and hind quarters and/or fore quarters males 100% age 1/3 years and/or 3/5 years. Deliver May 1980. Requirements: offers to be submitted latest noon Tuesday,26 February 1980. Bids shoudl be submitted to General Authority for Supply Commodities, Purchasing Committee for Animal Products, 24 El-Gonhouria Street, Cairo, Egypt.

0377 Fresh eggs (Costa Rica). Request fresh eggs 5,500 cases of 30 dozen each, USDA Grade A large. Packed in cardboard cases 30 dozen each, approximately 800 cases weekly. Requires sanitary certificate from country of origin. Quote CIF, San Jose. Payment irrevocable Letter of Credit. Contact: Arturo Iglesias Mora, Cia Veterinaria de Importacion, S.A., Apartados 3787 or 3680, San Jose, Costa Rica. Telex: 8000 CENAGRISA. Phone: 22-85-22.

0378 Frozen Broilers (Belgium). Wants frozen broilers, 6000 metric tons (500 tons per month), weighing between 700 and 1,400 grams. Packed in polyethylene bags. Delivery as soon as possible. Broilers to be slaughtered according to Moslem requirements; giblets must be wrapped in poly bags and reinserted into body cavity. Quote CIF Damman, Saudi Arabia. Bank ref: Banque Bruxelles-Lambert. Contact: Mr. Frey, Manager, Innovatec S.A., Rue Ducuesnoy 14, B-1000 Brussels, Belgium. Telex: 62052. Phone: 02/513.72.44.

0379 Frozen broilers (West Germany). Needs 200 mt frozen broilers, 800-1,3000 grams each, government Grade A. Birds should be individually packed in poly bags, for prompt delivery. Birds must be slaughtered according to Islamic rites, labelling in Arabic. Birds should not be older than 40 to 60 days. Quote C&F Damman/Saudi Arabia. Bank ref: Deutsche Bank AG. Contact: Rainer Flothmann, Rainer Flothmann Co., Isestrasse 143, D-2000 Hamburg 13, West Germany. Phone: 040-46 44 36.

0380 Dates (Netherlands). Wants unpitted dates, 2,000 cartons with 24 plastic containers (12 oz. each) plus 500 cartons with 36 plastic containers (8 oz. each). Packed in plastic containers bulk. Delivery June 1980. Quote FOB/CIF Djakarta,Indonesia.

Bank ref: Amro Bank Rijswijk. Contact: H. T. W. Reinecke, Ahrim B. V., P.O. Box 80, 2280 AB Rijswijk, Netherlands. Telex: 32451. Phone: 903730.

0381 Wine (West Germany). Desires California wines and also to act as sales representative for a U.S. wine firm in West Germany. Quote prices CIF European port. Bank ref: Bank Fuer Gemeinwirtschaft, D-7530 Pforzheim. Contact: Rainer Bartels, BBB 1 - Bartels Betriebswirtschaftliche Beratung Innovationen, Hirsauer Str. L23, D-7530 Pforzheim, West Germany. Cable BBBI. Telex: 783 597. Phone: 0011-49-7231-24041.

0382 Mushrooms (West Germany). Interested in purchasing mushrooms in brine, packed in drums. Quote CIF Hamburg. Bank ref: Vereins-UND Westbank AG, Hamburg. Contact: Michael Schwarz, Schreiber & Mall, Bankstrasse 20, 2000 Hamburg 1, West Germany. Telex: 02 162 255 (ANSWER BACK: SMHH D). Cable: IMPORTSCHREIBER Hamburg. Phone: 040-33 17 36.

0383 Corned beef (West Germany). Would like to buy corned beef, estimated 5,000/10,000 cartons per shipment, 24 cans per carton at 340 grams each. Delivery March/April shipment. Samples requested; producer offers only. Quote C&F Lagos, Nigeria. Bank ref: Vereins-UND Westbank AG, Hamburg. Contact: Rolf Hesse, Julius Hansem NFLG., P.O. Box 10 29 23, Ernst-Merck-Str. 12-14, D-2000 Hamburg 1, West Germany. Telex: 02 16 19 25 (JUHA D). Cable: JULHANS Hamburg. Phone: 040 - 24 13 31.

0384 Frozen citrus concentrates (West Germany). Would like frozen citrus concentrates, 100 metric tons per shipment in drums. Delivery according to crop; samples requested. Quote FOB port of loading. Bank ref: Deutsche Bank AG; Bankhaus Hermann Lampe, Hamburg. Contact: R. H. Mueller, Deutsche Staudt GMBH, Moenckebergstrasse 27, D-2000 Hamburg 1, West Germany. Telex: 02 163 680 (ANSWER BACK: DES D). Cable: STAUDTHAUS Hamburg. Phone: 040 - 12 49 57.

0385-0386 Chicken (Costa Rica). Desires to buy 200 mt chicken (yellow) frozen with weight 0.9 to 1.2 kilograms, 50 grams each. Normal export packaging and 10,000 mt chicken (white) frozen with weight 1-1.4 kilograms each, USDA Grade A. Normal export packaging (livers & necks in plastic bags). Delivery as soon as possible. Requests certificate of health from country of origin. Quote FOB nearest U.S. port. Bank ref: Duetschbank, Frankfurt. Contact: Pierre Rotzinger, MIN S.A., APDO. 798 Centro Colon, San Jose, Costa Rica. Telex: 2670 MINSA. Phone: 21-34-59 or 23-64-29.

0387 Chicken (United Arab Emirates). Firm desires to contact U.S. suppliers of frozen chicken: weight range 1-1.5 kilogram. Firm expects to import 200 metric tons per month. Language of correspondence English. Also desires price list and brochures. Contact: T. S. Rana, General Manager, El FAB Partners, P.O. Box 5961, Dubai, United Arab Emirates. Telex: 45904 EL FAB EM.

0388 Chicken (Belgium). Needs frozen broilers/fryers, 2,500 metric tons per month, Grade A. Broilers/fryers weighing between 800 and 1,400 grams with average weight of 1,200 grams for entire shipment. Water content: maximum 8% of frozen weight. Each broiler/fryer to be packed in a poly bag with name of brand and slaughterhouse printed on bag in the Arabian Language. Slaughtered according to Moslem requirements. Quote C&F Abu Dhabi - FOB U.S. ports. Delivery soonest. Bank ref: Societe Generale de Banque. Contact: Paul R. Sollie, Societe Commerciale de Fruit, Food

Division, Grote Markt 48, B-2410 Herentals, Belgium. Telex: 72401 SOCOFRU. Phone: 014/21.43.75.

0389 Corn by-products (Belgium). Belgian importer-dealer of feedstuffs interested in becoming agent for U.S. mill for following products: fatty maize by-products, corn extraction, milling residues and corn gluten feed pellets. Bank ref: Continental Bank, Benelux Bank and Kredietbank. Contact: EMD. J. M. Mertens & Co., Korte Klarenstraat 4, B-2000 Antwerpen, Belgium. Telex: 31324 or 31811 MNDIAL B. Phone: 031/34.32.22.

0390 Chicken (Denmark). Wishes to buy frozen chickens for Middle East, 1,000 tons, U.S. Grade A, weight 800 - 1,200 grams. Certified Islam slaughter, label specifying each piece in Arabic "A grade chicken -- product of USA." Gross and net weight shown on each carton or case. 6-plate-sealed; shipment clean on board. Delivery soonest. Quote CIF Arabian Gulf. Bank ref: Kobenhavns Handelsbank, 77 Bredgade, DK-1260 Copenhagen K. Contact: John Skjoldborg, Prodec (Project Development Co. Scandinavia APS), Toldbodgade 51, DK-1253 Copenhagen, Denmark. Telex: 19185 (TEXPO) ATT: PRODEC. Phone: (1) 12 22 88.

0391 Cheese (France). Interested in buying processed cheese in aluminum cans, units of 40 grs over 6 month period. Acceptably processed fortified cheese packaged in easy to open aluminum cans, of 40 grams each. Delivery to determine later. Requests certificates of origins, labelling in Arabic. Bank ref: Alef Banque S.A. Contact: Dunlan Macelmone, Alef Investment Corp., 125, Champs Elysees, 75008 Paris, France. Telex: 61 2361 ALEF. Phone: 720.24.36.

0392 Corn flour and wheat starch (Malaysia). Wishes white corn flour for food and industrial use, also wheat starch, 20 containers per month, prime quality. Packaged in multi-ply paper bags. Delivery soonest. Quote CIF Penang, Port Kelang and Singapore. Bank ref: Chung Khiaw Bank, Penang. Contact: Lee Chin Teong, ENG Wan Trading Co., 57 Beach Street, Penang, Malaysia. Telex: MA40688 AB EWT. Phone: (04) 3446, (04) 369540.

0393 Hawaiian Hapu (Korea). Wants to buy Hawaiian Hapu (cibotium, chamissoi or cibotium splendens), one 20-foot container monthly. First delivery in May 1980. Request phytosanitary certificate. Quote CIF Busan. Bank ref: Hanil Bank Ltd. Chongke BR., Commercial Bank of Korea, Kwanghwamun. Contact: K. K. Kim, Jin Duk Indi Co., Ltd., 201-11 Naeja-Dong, Chongro-Ku, Seoul, Korea. Telex: K23105 JINDUK. Cable: "JINDUKIND" Seoul. Phone: 75-0211.

0394 Joint venture poultry project (Saudi Arabia). Wants supply of equipment, installation and management for new poultry project with max. capacity to produce & process 2 million broilers per annum for domestic consumption. Initially, day-old chicks will be imported for breeding & creation of a stock of layers for multifold output of broilers. Wishes to contact U.S. poultry producers who can provide entire package on turnkey basis with a management contract at mutually agreeable terms. Contact: S.A. Al-Muhaidib, Al-Muhaidib Trading EST., P.O. Box 30, Dhahran, Saudi Arabia. Cable: MUSAAB. Phone: 8327127. Telex: 601106 MUSAAB SJ.

0395 Corn (Nigeria). Nigerian company wants to buy 50 tons of No. 2 grade yellow corn on a trial basis. Packaging in 50 kg. double jute bags. Quote C&F Apapa. Bank ref: First Bank, Marina, Lagos, Nigeria. Contact: S. Kayode Ajikawe, S.K. Ajikawe Trading Co., 8 Iya Agan Street, Ebute-Metta, Lagos, Nigeria.

0396-0397 Vegetables and meats (Egypt). Wants canned vegetables, & specialty meats. Samples requested, no pork. Would need to clear contents with Ministry of Health. Quote CIF, Alexandria or Port Said. Bank ref: Chase National Bank of Credit and Commerce Int. National Society General. Contact: Loris Karkour, A. Karkour, 40 Talaat Harb Street, P.O. Box 1671, Cairo, Egypt. Telex: 92678 KRKUR UN. Cable: KARTONPAP Cairo.

0398-0399 Beef strips and pork strips (Barbados). Wants representation agreements for beef strips and pork strips. Quantity unknown. Bank ref: Canadian Imperial Bank of Commerce, Broad St. Bridgetown, Barbados W.1. Contact: Roger Perkins, Hanschell Inniss Harrisons, P.O. Box 143, Bridgetown, Barbados W1. Telex: 201 COCKSPUR WB. Cable: HANIN. Phone: 63544.

0400 Chicken (Venezuela). Desries to buy U.S. Grade A broilers, 3,000 metric tons every second month. Packed in cartons and polyethylene bags. Delivery as soon as possible. Request health certificate of country of origin. Quote Puerto Cabello or Puerto La Guaira, Venezuela. Bank ref: Banco Royal, Ave. Bolivar Norte, Centro Commercial Ave. Bolivar, Valencia, Venezuela. Contact: Isaac Villafane, Venezolana Exportaciones e Importaciones C.A., Calle Rios 222, Las Acacias, Valencia, Venezuela. Telex: 41229 MULCA VE. Phone: 42-59-25; 21-65-54 21-68-71.

0401 Poultry joint venture (Korea). Ghunho Hatching and Breeding Farm with four hatcheries and ten poultry farms is planning processing plants for ready-to-cook frozen poultry meat and cooked poultry items such as fried chicken and soups. Wishes to contact U.S. processors on a joint venture or consultant arrangement. Contact: J.W. Kim, Ex. Director, Chunho Hatchery & Breeding Farm, 310-3, Kong Nung-Dong, Do Song-Ku, Seoul, Korea. Telex: CHUNEGG K 24930. Cable: CHUNHOHAT. Phone: 433-6101 433-2907/9.

0402-0403 Tallow, coconut oil (Taiwan). Wants 20-100 mt per month of extra grade tallow for making soap. Also interested in coconut oil for soup manufacturing. Wishes to receive samples and price quotations FOB U.S. port or CIF Keelung (Taiwan port). Bank ref: Tsau-Tun Branch, First Commercial Bank of Taiwan. Contact: Karl Hung, Manager, Taiwan Trimmer Chemical Co., Ltd., Room 5D, 5th Floor, 92 Nanking E. Road, Section 1, Taipei, Taiwan. Phone: 562-7984/6. Telex: 22860 FROMIS. Cable: "TRIMMER" Taipei.

0404 Lumber (Trinidad). U.S. representative for Trinidad firm wants 500,000 board foot of Southern Yellow Pine (Pitch Pine) as soon as possible. Interested in purchasing 1" x 6" x 10' - 16' tongue and groove, rough, and tongue & groove and beaded combination. Quote CIF Port of Spain for all grades. Bank ref: Industrial National, Providence. Contact: M. K. Baksh, Bancar International, 2 Seabrook Drive, East Providence, Rhode Island 02914. Cable: BANCAR, R. I. Phone: (401) 434-5983.

0405 Canned poultry (West Germany). Seeking to buy cooked, canned poultry meat without skin, light & dark meat in natural relation, 40 to 50 metric tons per shipment, in consumer size & institutional size cans. Delivery as soon as possible, samples requested. Quote CIF Hamburg. Bank ref: Deutsche Bank Ag, Luebeck. Contact: Seigfried Panten, Erasco GMBH OHG, Geniner-Str. 88-100, 2400 Luebeck 1, West Germany. Telex: 026727 (ANSWER BACK: ERACO D). Phone: 0451-52941.

0406 Frozen chicken (United Arab Emirates). Firm desires to import 4,000 metric tons of Grade A fryers ranging from 900 grams to 1,600 grams by a chartered vessel that would call on various Gulf ports for partial delivery at each stop. Requested: send price list. Contact: Fayez Wahbeh, Spinney's, P.O. Box 677, Duabi, United Arab Emirates. Telex: 45666 SPINN EM.

0407-0408 Frozen fish and shellfish, frozen vegetables (Spain). Wants frozen fish and shellfish, frozen vegetables. Bank ref: Banco de Bilbal and Banco de Vizcaya, Santa Cruz, de Tenerife. Contact: Jose Torrento Capdevila, Mgr., Pan Oceanica de Comercio, S.I., Apartado 10033, Santa Cruz de Tenerife. Telex: 92093 MAJE E. Phone: 922/275556.

0409 State joint venture for poultry and feed mill (Nigeria). On a recent visit to Imo state, the Ambassador was informed by the governor that the Imo state government is seeking atechnical partner to establish five poultry farms. The technical partner would be expected to supply all expertise for both operations. Plans are in the early stages. The state intends to raise corn to supply the feed mill which in turn will supply the farms. The technical partner would also be expected to contribute to the share capital in an amount equal to its equity ownership. Foreign ownership in agribusiness is negotiable up to 60%. Contact: Dr. Loveday Ememe, Commissioner, Minsitry of Agriculture and National Resources, Okigwe Road, Owerri, Imo, Nigeria.

0410 Peanuts (Costa Rico). Wants 2,000 sacks a month of jumbo No. 1, 2, 3 in sacks of 100 lbs. each, delivery by March 1. Sanitary certificate of country of origin is required. Quote CIF port of Limon or port of Puntareans. Bank ref: Banco Anglo Costarricense - Letter of Credit. Contact: Walter Alcalde, Eliset S.A., APDO. 4590 San Jose, Costa Rico. Telex: 2190 PESA. Phone: 23-32-21 or 21-59-26.

0411 Peanut seed (Nigeria). Nigerian Groundnut (peanut) Board (NGB) considering importation of 2,000 metric tons of certified American Florunner peanut seeds. Require suppliers quote CIF Apapa port Harcourt (buyers option) shipment in March 1980 most essential. Contact: U.B. Dan Fulani, General Manager, Nigerian Groundnut Board, Kano, Nigeria. Telex: 21251.

0412 Frozen broilers (Jordan). Khalaf stores, one of Jordan's leading general food merchant, agent and distributor, desires contacts and quotations for 1,000 mt frozen whole broilers, C&F Aqaba or Amman. Above quantity required approximately every quarter. Khalaf telephone in Amman is 36720; after office hours 22687. Telex: 21231 KHALAF JO. Cable: FAREEDKA; Address: P.O. Box 586, Amman. Maurice F. Khalaf is the Managing Director.

0413 Short grain rice (Saudi Arabia). Company is medium sized general trading firm specializing in foodstuffs. Agent and distributor for several American brand grains. Requests offers from rice millers by telex quoting CIF Jidda prices. Firm plans to import large quantities (several thousand tons per month) if prices are reasonable and stable. Contact: Mohamed A. Ibrahim Al-Moharej, United Arab Agencies, P.O. Box 1045, Jidda, Saudi Arabia. Telex: 402263 SJ. Phone: 34787, 36092.

Foreign Trade Development:

EEC/UK Red Meat Requirements Deadline (United Kingdom). The February 1, 1980 issue of Export Briefs carried a story concerning the March 1 deadline established by the British MAFF for compliance with UK requirements for U.S. meat packing plants wishing to export to the United Kingdom.

This deadline has been extended as follows:

1. All U.S. plants currently approved for the United Kingdom may continue to ship until August 1.

2. Plants that will not be able to comply with the UK requirement for cleaning paunch and intestines should stop shipping on August 1 so the product arrives in the UK before September 1.

3. By August 1, or hopefully earlier, FSQS will send to the MAFF a list of any additional plants that can comply with the UK requirement. This list and the one submitted to the MAFF in January 1980 will be accepted by the British as certified for export to the UK effective September 1.

New Publications:

Single copies of the following are available by writing the Information Services Staff, FAS, U.S. Department of Agriculture, Washington, DC 20250.

Mexico's Baja California Tomato Production and Exports Expanding Significantly, FVEG 1-80, January 1980.

World Oilseeds Situation and Outlook, FOP 2-80, January 1980.

Reference Tables on Rice Supply-Utilization for Individual Countries, FG-20-79, December 1979.

Record World Cotton Production and Consumption in 1979/80, FC 3-80, January 1980.

World Sugar Production Below Consumption in 1979/80, FS 1-80, January 1980

First Quarterly Outlook for World Meat Production and Trade 1/ in 1980, FLM 1-80, January 1980.

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